Study programme: BAS Tourism

Subject name: Entrepreneurship (T326)

Lecturer (Name, Middle name, Surname): dr Milena Nedeljkovic Knezevic, dr Nemanja Davidovic

Subject status: obligatory

ECTS: 6

Conditions: none

**Objective:** Students should acquire theoretical and practical knowledge about entrepreneurship and entrepreneurial economy, characteristics of entrepreneurs, methods and conditions for establishment and development of business and management. Students should understand the connection between innovation and entrepreneurship, the difference between management and entrepreneurship, and entrepreneurs and managers, and acquire knowledge and skills in creating and implementing a business plan as the basic tool of entrepreneurs. The program is designed for students to understand the environment in which entrepreneurs operate, the relationship between the society, culture and business, social responsibility of business, the importance of business ethics, different experiences in this country and around the world in support of small and medium-size businesses, as well as to recognize the incentive and restrictive factors for their management and development.

**Results:** Students will be able to understand the importance of entrepreneurship as the driving force of the modern economy and the establishment of small and medium enterprises in our country as a potentially major source of economic growth and job creation. Students should manage the knowledge and skills in the field of business management (management of small and medium enterprises). This knowledge should enable students to critically consider the local social context and assess its actual performances in establishing and developing business, and should encourage them to enter the same business. Knowledge of Entrepreneurial Management should encourage further development and improve the spirit of innovation and proactive approach to problems, the art of persuasion, negotiation, evaluation, social networking, and ability to detect areas of business development, problem solving and effective and efficient business management.

**Subject content:** History of entrepreneurship, the concept of entrepreneurship, entrepreneurship theory, the benefits of entrepreneurship, entrepreneurial thinking (creativity, innovation and entrepreneurship); entrepreneurial process: identifying and assessing opportunities, building a successful business plan - determining competitive advantage, strategic management of the entrepreneurial process , forms of business ownership, building a marketing plan, pricing strategies, necessary resources (assets) and financial strategy, business management - managerial and entrepreneurial decisions; characteristics of entrepreneurial leadership (leadership); differences between corporate and entrepreneurial culture; building entrepreneurship in organizations, characteristics of entrepreneurs, women entrepreneurs, small and medium enterprises in Serbia - status and perspectives.

## Literature:

- 1. Lambing, M.,J. (2003) Entrepreneurship, Prentice Hall, London
- 2. Zimmerer, T.W., Scarborough, N.M. (2005) *Essentials of entrepreneurship and small business managament*, Pearson Educational International, Pearson, Prentice Hall, Fourth Edition.
- 3. Penezić, N. (2003) Kako postati preduzetnik? Agencija za mala i srednja preduzeća, Beograd

Weekly teaching load 5 (75)					Other classes:-
Classes: 3 Pra	actice: 2	Other fo	rms of	Study research tasks: 0	
		lectures:	0		
Methods of teaching: oral pres	entations, examples	of best practi	ce (case studies)	, essays, oral	
	Knowledge	e score (max	imum 100 poin	ts)	
Pre-examination assignements		points		Final examination	
Activities during lectures	(	)-5	Written examination		
actical skills 0-5		)-5	Oral examination		30-45
Colloquia	20	)-40			
Seminar paper	(	)-5			

Penezic, N. (2003) Kako postali preduzelnik: Agencija za mala i srednja preduzeca, Beograd
Bojović V Šenk V Bašković V i dr. (2007) Vodič za inovativne preduzetnike. Konekta Novi S